

The Thousand

The 2012 Top 1,000

The Wall Street Journal and REAL Trends, Inc. have compiled a summary of the Top 1,000 real estate professionals and teams in the United States. Listed below are the Top 250 real estate professionals based on the amount of closed transaction volume for 2011.



The Lists

Top 10 Agents by Volume

RANK	NAME	COMPANY	VOLUME
1	Kenneth DeLeon Palo Alto, CA	DeLeon Realty	\$274,650,639.00
2	Susan Breitenbach Bridgehampton , NY	The Corcoran Group/NRT	\$256,362,500.00
3	John Burger New York , NY	Brown Harris Stevens	\$253,972,672.00
4	Mary Gullixson Menlo Park, CA	Alain Pinel Realtors Inc.	\$253,485,526.69
5	Serena Boardman New York , NY	Sotheby's International Realty/NRT	\$233,779,275.00
6	Richard Hilton Beverly Hills, CA	Hilton & Hyland Real Estate	\$220,200,000.00
7	Cristina Condon Palm Beach , FL	Sotheby's International Realty/NRT	\$203,255,000.00
8	Jeffrey Hyland Beverly Hills, CA	Hilton & Hyland Real Estate	\$201,245,000.00
9	Stanley Lo Burlingame, CA	Green Banker	\$192,102,856.00
10	RAJU CHHABRIA Manhattan Beach, CA	Shorewood Realtors, Inc. www.RajuSells.com	\$187,766,574.00

RAJU CHHABRIA
#10 in the United States and #6 in California!

The above is a partial list of the Top 250 Sales Professionals by Transaction Volume category for 2011.
The full list was published online, June 2012 as part of THE 2012 TOP 1000
<http://www.realtrends.com/products/top-1000-sales-professionals/individual-volume12>